

**FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOLS**

**PROCUREMENT DIVISION**

320 Hospital Drive, Suite 23

Warrenton, Virginia 20186

Phone: (540) 428-8713

Fax: (540) 347-5753

**NOTICE OF CONTRACT RENEWAL**

1. DATE: March 1, 2002
2. COMMODITY NAME: Lawn Maintenance
3. CONTRACT NUMBER: 51-00smc-A, B & C
4. SUPERCEDES: 96-06-24mw
5. CONTRACT PERIOD: March 1, 2002 through February 28, 2003
6. RENEWAL OPTIONS: One (1) One Year Term
7. CONTRACTOR(S): See Attached
8. TERMS: Net 45
9. FOR FURTHER INFORMATION CONTACT: Susan Monaco, CPPB  
PH (540) 428-8713
10. NOTICE TO ALL FAUQUIER COUNTY GOVERNMENT AND PUBLIC SCHOOL  
USING DEPARTMENTS: This contract is the result of a competitive bid program  
and its use must follow the FCG&PS Procurement Policy/Procedures for the  
purchase of the commodity listed herein. Please see the reverse side of this  
notice for further instructions regarding this contract.

By: \_\_\_\_\_  
Susan R. Monaco, CPPB  
Senior Buyer, FCG&PS Procurement

## INSTRUCTIONS

1. Orders: All FCG&PS Using Departments must order services listed by issuing FCG&PS Purchase Orders per FCG&PS Procurement Procedures Manual. An extra copy of the Procedures Manual can be obtained by calling Procurement at (540) 428-8717 or 8720. The applicable contract number, vendor number, estimated total dollar amount (can be done as a "Not to exceed" estimated figure), contact person with phone number, and billing/delivery address must be shown on each purchase order for Finance & Contractor use.
  - 1.1 Change-orders: The Contractor shall be notified of additional mowing, or suspension of mowing, through Purchase Order Change-orders. The Procurement Division, upon authorization of the using departments, will forward change-orders to the Contractor.
2. Inspection of services and approval of contractor's invoice is the responsibility of the receiving using department.
3. Any complaint as to quality of services, faulty or delinquent performance, or violation of contract provisions by contractor shall be reported to FCG&PS Procurement for handling with the Contractor. All complaints must be submitted in writing and can be forwarded to Procurement via fax or courier.
4. Renewals: As stated on the face of this notice, one (1) one-year term remains on this contract. The decision as to whether to exercise the renewal option will be made by the contract officer, with input requested from the using departments, approximately sixty days in advance of the expiration date of the current term.
5. Contract Prices: The firm, fixed pricing stated in this notice include equipment and personnel required to perform Lawn Maintenance per the contract specifications. Pricing is stated as a Site Price for the Section, or type, of mowing required. The Contractor shall provide additional services based on the unit contract pricing as indicated for each Contractor.
6. Price Adjustments: Changes to the contract pricing will be negotiated only at the time of renewal, in accordance with Section 5.0 of the contract documents. All price increases must be approved by the contract officer. Contract users will be sent notification of contract change from the Procurement office as official notification of such changes, if approved.

## CONTRACT #51-00smc- A, B & C, Lawn Maintenance

### *VENDOR INFORMATION*

Vendor Number/Contract Reference #      Vendor Name, Address, Phone and Fax

#### ***Contract #51-00smc-A, Southern Region:***

VN 636741      T's Lawn Care  
4468 Morrisville Road  
Bealeton, VA 22712  
PH (540) 439-3150    FX Unavailable

*Southern Region P/R Representative:    Mr. Michael Hanson, Crockett Park, PH 540-788-4867*

#### ***Contract #51-00smc-B, Central Region:***

VN 634202      Sidetrack Lawn & Snow, Inc.  
7171 Candy Meadow Lane  
Warrenton, VA 20186  
PH (540) 349-1928    FX (540) 349-4524

*Central Region P/R Representative:    Mr. Paul Kadel, Recreational Coordinator/Main Office,  
PH 540-347-6896*

#### ***Contract #51-00smc-C, Northern and Eastern Regions:***

VN 636740      Frontier Lawncare & Landscape, Inc.  
42281 Sellman Lane  
Chantilly, VA 20152  
PH (703) 327-7040    FX (703) 327-6038

*Northern Region P/R Representative:    (Open Position), Marshall Community Ctr.,  
PH 540-364-3886*

*Eastern Region P/R Representative:    Ms. Jenny Kapsa, Vint Hill, PH 540-347-6894*

Note: per Section 2.3, contract documents, mowing season is April - October

**Contract #51-00smc-A, Southern Region  
T's Lawn Care**

**Site: Mary Walter Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	5.75	\$ <u>113.28</u>	X 30	\$ <u>3,398.40</u>
B (Weekly)	3	\$ <u>59.10</u>	X 30	\$ <u>1,773.00</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>5,171.40</u></b>

**Site: H.M. Pearson Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	8.25	\$ <u>162.53</u>	X 30	\$ <u>4,875.90</u>
B (Weekly)	3	\$ <u>59.10</u>	X 30	\$ <u>1,773.00</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>6,648.90</u></b>

**Site: Southeastern Alternative School**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	2.5	\$ <u>45.37</u>	X 30	\$ <u>1,361.10</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>1,361.10</u></b>

**Site: Grace Miller Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	6	\$ <u>118.20</u>	X 30	\$ <u>3,546.00</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>3,546.00</u></b>

**Site: Cedar Lee Middle School**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	10.5	\$ <u>206.85</u>	X 30	\$ <u>6,205.50</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>6,205.50</u></b>

**Contract #51-00smc-A, Southern Region, continued  
T's Lawn Care**

**Site: John Marshall Birthplace Park**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	2	\$ <u>36.30</u>	X 30	\$ <u>1,089.00</u>
C-3 (Annual)	4.5	\$ <u>88.65</u>	X 1	\$ <u>88.65</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>1,177.65</u></b>

**Site: Heflin Field**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	3	\$ <u>54.44</u>	X 30	\$ <u>1,633.20</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>1,633.20</u></b>

**Site: Monroe Park**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	9.5	\$ <u>187.15</u>	X 30	\$ <u>5,614.50</u>
C-2 (Monthly)	3.75	\$ <u>73.88</u>	X 7	\$ <u>517.13</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>6,131.63</u></b>

**C.M. Crockett Park**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	7	\$ <u>137.90</u>	X 30	\$ <u>4,137.00</u>
C-1 (Bi-Weekly)	10.2	\$ <u>200.94</u>	X 15	\$ <u>3,014.10</u>
C-3 (Annual)	11.2	\$ <u>220.64</u>	X 1	\$ <u>220.64</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>7,371.74</u></b>

**Total Season Price, Sections A-C and Crockett Park, Southern Region:**  
**\$ 39,247.12**

**Contract Unit Pricing:**

Description	Unit of Measurement	Price Per Unit
1) <b>Mowing only</b>	Acre	\$ <u>19.70 /acre</u>
2) <b>String Trimming</b>	Linear Foot	\$ <u>.01 /linear foot</u>
3) <b>Mechanical Edging</b>	Linear Foot	\$ <u>.01 /linear foot</u>
4) <b>Bush-hogging</b>	Acre	\$ <u>19.70 /acre</u>

**Contract #51-00smc-B, Central Region  
Sidetrack Lawn & Snow, Inc.**

**Site: P.B.Smith Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	5	\$ <u>98.50</u>	X 30	\$ <u>2,955.00</u>
B (Weekly)	2.5	\$ <u>49.25</u>	X 30	\$ <u>1,477.50</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>4,432.50</u></b>

**Site: Central Elementary and Taylor Middle School**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	5.5	\$ <u>108.35</u>	X 30	\$ <u>3,250.50</u>
B (Weekly)	2	\$ <u>39.40</u>	X 30	\$ <u>1,182.00</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>4,432.50</u></b>

**Site: Warrenton Middle School**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	6.5	\$ <u>128.05</u>	X 30	\$ <u>3,841.50</u>
B (Weekly)	2.5	\$ <u>49.25</u>	X 30	\$ <u>1,477.50</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>5,319.00</u></b>

**Site: C.M. Bradley Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	4.5	\$ <u>88.65</u>	X 30	\$ <u>2,659.50</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>2,659.50</u></b>

**Site: Academy Hill Field**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	4	\$ <u>85.80*</u>	X 30	\$ <u>2,574.00</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>2,574.00</u></b>

\* incl. additional \$ 7/week mowing charge  
for 4,500 sq.ft. added, per Mod.#2B

**Contract #51-00smc-B, Central Region, continued  
Sidetrack Lawn & Snow, Inc.**

**Site: Rady Park**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	7	\$ <u>137.90</u>	X 30	\$ <u>4,137.00</u>
C-1 (Bi-weekly)	.25	\$ <u>4.93</u>	X 15	\$ <u>73.88</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>4,210.88</u></b>

**Site: Parks & Recreation Maintenance Facility**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
C-2 (Monthly)	5	\$ <u>98.50</u>	X 7	\$ <u>689.50</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>689.50</u></b>

**Site: Warrenton Branch Greenway**

Description	Unit Of Measurement	Unit Price	Extended Price	Seasonal Mowings	Extended Total
Mowing only	2 Acres	\$ <u>N/A</u>	\$ <u>67.41</u>	X 30	\$ <u>2,022.15</u>
String Trimming	22271 Linear Ft.	\$ <u>N/A</u>	\$ <u>114.07</u>	X 30	\$ <u>3,422.10</u>
<b>Total Site Season Mowing</b>					<b>\$ <u>5,444.25</u></b>

**Total Season Price, Sections A-C, and Greenway site, Central Region:**

**\$ 29,762.13**

**Contract Unit Pricing:**

Description	Unit of Measurement	Price Per Unit
1) <b>Mowing only</b>	Acre	\$ <u>19.70 /acre</u>
2) <b>String Trimming</b>	Linear Foot	\$ <u>.01 /linear foot</u>
3) <b>Mechanical Edging</b>	Linear Foot	\$ <u>.01 /linear foot</u>
4) <b>Bush-hogging</b>	Acre	\$ <u>19.70 /acre</u>

**Contract #51-00smc-C, Northern Region  
Frontier Lawncare & Landscape, Inc.**

**Site: Marshall Middle School**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	5.25	\$ <u>99.66</u>	X 30	\$ <u>2,989.67</u>
B (Weekly)	1.5	\$ <u>32.31</u>	X 30	\$ <u>969.39</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>3,959.06</u></b>

**Site: W.G. Coleman Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	4.75	\$ <u>99.66</u>	X 30	\$ <u>2,989.67</u>
B (Weekly)	1.5	\$ <u>32.31</u>	X 30	\$ <u>969.39</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>3,959.06</u></b>

**Site: Northwestern Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	.25	\$ <u>38.33</u>	X 30	\$ <u>1,149.90</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>1,149.90</u></b>

**Site: Marshall Community Center**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	9.25	\$ <u>186.16</u>	X 30	\$ <u>5,584.80</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>5,584.80</u></b>

**Contract #51-00smc-C, Northern Region, continued**  
**Frontier Lawncare & Landscape, Inc.**

Site: **Upperville Park**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	4.5	\$ <u>71.73</u>	X 30	\$ <u>2,151.90</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>2,151.90</u></b>

**Total Season Price, Sections A-C, Northern Region: \$ 16,804.72**

**Contract Unit Pricing:**

Description	Unit of Measurement	Price Per Unit
1) <b>Mowing only</b>	Acre	\$ <u>21.75 /acre</u>
2) <b>String Trimming</b>	Linear Foot	\$ <u>.009/linear foot</u>
3) <b>Mechanical Edging</b>	Linear Foot	\$ <u>.019/linear foot</u>
4) <b>Bush-hogging</b>	Acre	\$ <u>71.18 /acre</u>

**Contract # 51-00smc-C, Eastern Region  
Frontier Lawncare & Landscape, Inc.**

**Site: C. Hunter Ritchie Elementary**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	4.25	\$ <u>79.12</u>	X 30	\$ <u>2,373.60</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>2,373.60</u></b>

**Site: Vint Hill Village Green**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	28	\$ <u>525.63</u>	X 30	\$ <u>15,768.90</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>15,768.90</u></b>

**Site: Vint Hill Farms Park**

Section	Acreage	Site Price	Seasonal Mowings	Extended Season Total
A (Weekly)	3.5	\$ <u>65.70</u>	X 30	\$ <u>1,971.00</u>
C-3 (Annual)	2.5	\$ <u>246.39</u>	X 1	\$ <u>246.39</u>
<b>Total Site Season Mowing</b>				<b>\$ <u>2,217.39</u></b>

**Total Season Price, Sections A-C, Eastern Region: \$ 20,359.89**

**Contract Unit Pricing:**

Description	Unit of Measurement	Price Per Unit
1) <b>Mowing only</b>	Acre	\$ <u>21.75 /acre</u>
2) <b>String Trimming</b>	Linear Foot	\$ <u>.009/linear foot</u>
3) <b>Mechanical Edging</b>	Linear Foot	\$ <u>.019/linear foot</u>
4) <b>Bush-hogging</b>	Acre	\$ <u>71.18 /acre</u>